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# Product Segmentation for Opinion Mining Using Probabilistic Principle Component Analysisin Customer Behaviors

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**ABSTRACT:** Opinion mining plays a significant aspect in data mining to obtain the opinion of the user with regard to a product. Product is reviewed by the users to collect additional information about the product before they purchase that provides a strong decision to the users while purchasing a product. Works conducted on multiple reviewer-level features identified the measures for reviewers with a certain extent to subjectivity. At the same time the method Random Forest predicted the impact of reviews but did not worked with segmentation on the basis of different user opinions. The existing Variable Clustering (VC) algorithm, works on with the market segmentation for retailing based on customers' lifestyle. But VC algorithm provided with the segmentation method did not guide full-proof method for different product decision. To guide different users with variety of products, Opinion Pattern Mining Segmentation (OPMS) based on the Probabilistic Principle Component Analysis (PPCA) report is proposed in this paper. OPMS segments the pattern based on different user opinion (i.e.,) behavior where the opinion is obtained using the result of PPCA report. PPCA report determines the maximum likelihood for the user estimation on the product reviews. PPCA report usage in opinion pattern mining reduces the dimensionality on the segmentation process using the covariance matrix. Efficient segmenting of user profiles obtains the users behavioral patterns (i.e.,) opinion pattern mining with increased threshold rate and decrease the false positive. Threshold and false positive rate are examined through factor analysis in the PPCA report. Probabilistic PCA in proposed work update the product reviews based on the user behavioral reviews. Experimental work uses the OpinRank Review Dataset information for Opinion Pattern Mining and improves the segmentation efficiency up to 8 % when compared with VC algorithm. OPMS is experimented on the factors such as Opinion Decision Threshold, False Positive Rate, Segmentation efficiency and User's Product Trend Ratio Level.

**KEYWORDS:** Opinion Pattern Mining Segmentation, Probabilistic Principle Component Analysis, Covariance Matrix, False positive, User Behavior Pattern, Product Review

## I. INTRODUCTION

Segmentation has turned out to be the primary conceptual model both in marketing theory and in practice. With the increasing use of online reviews, customers post the reviews of the products and dedicated review sites. These reviews provide excellent sources for obtaining the opinions of the valuable consumers about the products, which are very useful to both potential customers and product manufacturers. Techniques are now being developed to exploit these sources to help companies and individuals to gain such information effectively and easily. Taiwan's economy as described in [10] accompanied a model for the country's developing market. Association rule approach and clustering analysis for data mining was carried out to analyze the customers buying product in Taiwan. Knowledge extracted from data-mining results still needed to perform effective segmentation operation for promotion of customer result to the organization.

Discovery of customer relationship between huge databases has been recognized to be useful in discerning marketing, decision analysis, and business management. An important application area of opinion mining relationship is the



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market basket analysis, which demonstrates the buying behaviors of customers. The buying behavior searches for set of items that are frequently purchased in a given chronological order. In commerce, customer function acts significantly as a trade asset. In order to gain maximum knowledge about the customer, most of the marketing professionals involved in sales are aware of the need for businesses that include obtaining the experiences of the customer's with the help of pattern discovery.

The main idea behind the framework of pattern mining is to apply an efficient segmentation method that distinguishes the customer likeness and unlikeness of the product. By doing so, pattern mining helps to repeatedly determine the relative amount by obtaining the assessment results. However, access to such information is not straightforward since customer knowledge is largely concealed. Though they are available, but are highly un-accessible to obtain the entire volume of data that should be extracted to measure the potentiality. The greatest opportunity to access the knowledge is to use the reduced dimensionality data for building the long-term relationships with customers in a more comprehensive manner.

## II. **RELATED** WORK

Pattern discovery approach as demonstrated in [8] presented a modern and effectual discovery and evolving technique. The process of updating ambiguous patterns improved the accuracy because the newly discovered patterns were restructured. Semantic Knowledge-Based framework as presented in [11] demonstrated the pattern discovery processing with the help of the real-world information. The framework triggered information among the different status and examined the agents but failed to handle more complex scenarios. Semantic Knowledge-Based framework did not deal with user communication behavior connected to the real world environment.Machine learning based methodology as shown in [17] built an application that was competent of recognizing and broadcasting the semantic relations but additional source of patients information were not integrated. Identifying and classifying medical related information on the web was not effective in providing valuable information to the research community (i.e.,) patients and also to the end user. The long-term relationships with customers (i.e.,) vehicle users in [15] offered a pattern-based classification. Classifying trajectories were not resourceful and effectual for performing the opinion pattern-based classification. Dark Block Extraction (DBE) as demonstrated in [20] robotically estimated the clusters using product review data sets. Dark Block Extraction developed the cluster structure using pair wise variation matrix but c-means clustering with Spatio temporal data were not carried out for the product object data clustering.

## III.THE PROPOSED PROBABILISTIC PRINCIPLE COMPONENT ANALYSIS

Opinion pattern mining with PPCA report aims to establish the review of different user behavioral with orientation results and produce the result with lesser false positive and increased threshold rate. The PPCA user opinion identification is significantly used to segment the user behavioral patterns.

## A. Probabilistic Principle Component Analysis Report

Based on the observation of the user behavior, PPCA report is obtained that exhibit lesser dimensionality while performing user behavior pattern segmentation. Each user behavior U1, U2, U3..., Un represents different dimensionalities that have to be segmented for obtaining different patterns according to the user behavior. The center of dimensionality reduction in segmentation is formularized as,

$$U_n = \frac{1}{n} \sum_{i=1}^n U_i - U_{i+1} \tag{1}$$

 $U_n$  denotes 'n' user behavioral patterns whereas  $U_i$ ,  $U_{i+1}$  are the obtained behavior patterns of each user. Each user behavior is taken into account for providing efficient opinion pattern mining without any dimensionality reduction. Each user's carried out the step in (1) for efficiently segmenting the user behavioral by avoiding dimensionality reduction.

$$U'_{i} = U_{i}(CM1) + U_{i+1}(CM2) \dots U_{r}(CMr)$$
(2)



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 $U_i$  denotes each behavioral pattern with the covariance matrix 'CM1' whereas  $U_r$  is the behavioral pattern with the covariance matrix 'CMr'. The value of 'CMr' is computed until the opinion of last user is obtained. Here less correlated value denotes the dimensionality reduction while performing opinion pattern mining segmentation.

#### **B. Maximum Likelihood with Dimensionality Reduction**

Once the behavioral pattern of the user is obtained using PPCA, the maximum likelihood with dimensionality reduction has to be obtained. The report obtained from PPCA determines the maximum likelihood for the user estimation (i.e.,) type of product reviews using the Eigen value vector principles. Let us assume that  $\lambda_1, \lambda_2, \dots, \lambda_n$  denotes the Eigen value for each user behavior likelihood in order to construct the maximum likelihood function. The Eigen value with the maximum likelihood function in OPMS is used for the construction of covariance matrix. The maximum likelihood with the Eigen value function is described as,

Maximum likelihood Function 
$$=\frac{1}{n}\sum_{1}^{n+1}\lambda_{1}\lambda_{2}\dots\lambda_{n}$$
 (3)

The maximum likelihood on the opinion pattern mining using the Eigen values  $\lambda_1, \lambda_2, \dots, \lambda_n$  is performed on each user behavioral pattern. Maximum Likelihood mapping take place using the principle subspace of the observed patterns. The PPCA report transforms the pattern into reduced dimensionality pattern while performing the opinion pattern segmentation using the covariance matrix. The covariance matrix is denoted as,

$$\sum_{i,j} = cov (x_i, x_j) = E[(x_i - \lambda_i)(x_j - \lambda_j)$$
(4)

Where,  $x_i, x_j$  are arbitrary scalar vector points whereas  $\lambda_i$  and  $\lambda_j$  are Eigen values used in covariance matrix for dimensionality reduction. In PPCA report i, and j position is the covariance between  $i^{th}$  and  $j^{th}$  vector of arbitrary elements. Covariance matrix with different user behavior using probabilistic principle component analysis performs the process of dimensionality reduction.

#### **IV.PSEUDO CODE**

#### //Opinion Pattern mining with PPCA report

Begin

Input: User Input pattern 'U1, U2, U3...Un'

Output: Opinion Pattern mining with lesser false positive ratio

For Each User

Step 1: Analyze each user behavior from 'U1, U2, U3...Un'

- Step 2: User behavior Segmented into 'S1', 'S2', 'S3 ... 'Sn'
- Step 3: Opinion pattern used to attain user product reviews follows
  - Step 3.1: Based on the maximum Likelihood  $\frac{1}{n} \sum_{1}^{n+1} \lambda_1, \lambda_2, \dots, \lambda_n$  using Eigen Values

Step 3.2: Reduced the dimensionality using Covariance matrix

Step 3.3: Covariance matrix  $\sum_{i,j} = cov(x_i, x_j) = E[(x_i - \lambda_i)(x_j - \lambda_j) \text{ computed}]$ 

Step 4: Probabilistic update the opinion of different user on different products

End For

Sep 5: Go to step 1

Step 6: Run Principle component Analysis until user 'Un'

End

## V. SIMULATION RESULTS

Opinion Pattern Mining Segmentation based on the Probabilistic Principle Component Analysis (PPCA)uses JAVA platform with Weka tool for the experimental work. PPCA report uses the OpinRank Review Dataset extracted from the UCI repository for the experimental work. The OpinRank dataset contains user reviews related to car and hotels. The information is collected from the Tripadvisor and Edmunds. The Tripadisor shows the 259000 reviews and Edmunds reviewed the 42,230 reviews.



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OpinRank Review Dataset contains the full review of the car model from 2007. The review holds the 140-250 cars for each year. The review data extracted the fields including the dates, author names, favorites and the full textual review. The total review is expected to be 42,230. The review of the hotel for 10 different cities such as Dubai, Beijing, London, New York City, New Delhi, San Francisco, Shanghai, Montreal, Las Vegas, and Chicago are collected. OpinRank Review Dataset has about 80 to 700 hotels in each city. The total number of reviews in the hotel is expected to be 259,000. The experiment is conducted on the factors such as Opinion Decision Threshold, False Positive Rate, segmentation Efficiency, Opinion pattern Mining Time, Dimensionality Reduction Rate and User's Product Trend Ratio Level.

Opinion decision threshold rate describes the acceptance of the customer's product review with the higher threshold rate indicating the higher opinion decision. Opinion decision threshold rate is measured in terms of (threshold %). The false positive rate of the OPMS refers to the expectation of the false positive ratio. False positive ratio is the probability of incorrectly rejecting the null suggestion for particular dataset information. False positive rate of the OPMS is defined as,

False positive Rate = 
$$\left(\frac{V}{E_0}\right) * 100$$

Where V denotes the false positive rating of the product and  $E_0$  denotes the true result obtained from the customers. Segmentation is defined as the important concept in marketing to serve different types of customer. Segmentation efficiency is measured in terms of the success percentage (success %). The opinion pattern mining time using PPCA is defined as the amount of time it takes to construct the pattern mining based on the customer opinion.

Pattern Mining Time = P1 - P2

Where *P*1 represents the Start time of pattern construction and *P*2 denotes the End Time of Pattern construction. Opinion pattern mining time is measured in terms of seconds (sec). In machine learning approach, dimension reduction in opinion pattern mining segmentation is the process of reducing the number of random variables while reviewing the product by the customers. Dimensionality reduction is measured as,

$$DR = \frac{(No. of dimensions - Reduced Dimensions)}{Processing Time} * 100$$

User product trend ratio level denotes the amount of accurate product review attained by using the opinion pattern mining segmentation with the probability principle component analysis report.

## VI.RESULT AND DISCUSSION

Opinion Pattern Mining Segmentation based on the Probabilistic Principle Component Analysis (PPCA) is compared against the Random Forest based classifier (RF) method and Variable Clustering (VC) algorithm. OPMS



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is evaluated using the OpinRank Review Dataset from the UCI repository.



## VII. CONCLUSION

Opinion Pattern Mining Segmentation (OPMS) based on the Probabilistic Principle Component Analysis (PPCA) report is a valuable method which segments the useful information from large amount of data. The product review result provides clear information about the competitors to the organization using the PPCA report. Opinion pattern mining based segmentation shows significance data mining technologies to reduce the false positive rate because the data operated performed the maximum likelihood mapping of the user behavior. Experimental result indicates that the OPMS outperforms all the existing segmentation work with 16.15 % improved decision threshold rate and system efficiency rate. Probability PCA update the product reviews ratio level by 7.11 % based on the user behavioral reviews. OpinRank Review Dataset from the UCI repository is used to clearly obtain the experimental result of OPMS with existing system on the parametric factors such as opinion pattern mining time, false positive rate, and dimensionality reduction rate.

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